

Envelope Booking Activity!



Here is a simple activity that is working:

Get 2 sets of 4-6 Bright Colored Envelopes (old stationary ones are fine)- could be hot pink and lime green or yellow, whatever colors “pop”.

1) Inside the first set, put a piece of paper that offers a **“Special Gift”** for booking. Could use \$25 extra free jewelry to redeem at your show! Make this gift the biggest offer (could also be special necklace or bracelet for around \$20 -\$25 value). Pull these envelopes out right after introductions, say...***“There is always someone in the room who already knows they love to entertain, wants free jewelry , & wants to help their friend (Holly Hostess) win an extra \$25 bonus! I have a super big prize and this is your only chance to win it*** (explain an example of what’s inside). ***I’m going to walk around and ask you if you want it, if you do , pick the envelope you want and grab it first*** (you just fan them out so they can pick one, you can have different prizes in each envelope if you want). Then hold them up one more time and say...***“This is your last chance, any more takers???? 5,4,3,2,1 gone*** “and then put them away and proceed to the rest of your show.

2) In the second set of colored envelopes you have a lesser value prize, maybe a charm or tennis bracelet or stretch ring from incentives – bring these envelopes out after your “bookings with boxes” and you have explained the hostess plan. Say... ***“Now, it’s time to play the rest of my game... You are in luck because there is another set of envelopes and although they are not as big a prize as the first, they are good too because here is what you can win when you pick one of these”***(explain what might be in the envelope and show the prizes). Fan these out and walk around again, ***“Do you want to play”?*** You could put a note on one of the cards saying ***“double”*** or ***“extra prize”***. If they pick one, you just let them have 2 prizes from the goodies.